



# Providers Network & Inventory Summary

On Wednesday, October 8, 2025, 110% presented the “Parks & Recreation Service Providers Network and Inventory” as part of the Bloomington Parks & Recreation Master Plan project. The recreation and leisure industry service providers of Bloomington were invited to be part of this unique opportunity that included an interactive discussion to understand what services are provided in the community and how the department and all providers can work together for the greater good.

Providers were provided with the following items to expect from the workshop:

- Network with other Bloomington service providers.
- Share the types of services each organization offers to the community.
- Learn what services other organizations are providing to the community.
- Consider opportunities that may exist for organizations to partner with others in the community.

Not including department staff, 36 individuals representing 33 various recreation and leisure industry service providers attended the workshop. The gathering began with an introduction of the workshop and its place as part of the Department’s Parks and Recreation Master Plan project. Then a brief educational overview of the types of sectors serving the recreation and leisure industry, service analysis and the MacMillian Matrix, and information on effective partnerships was covered.

During the workshop, attendees were prompted to scan a QR code, leading to the Parks & Recreation Providers Inventory survey, to answer a series of questions aimed to gather more information about each provider and a self-assessment of their services.

Lastly, attendees were provided with two interactive activities before the workshop closed. The first activity had attendees use Post-It Notes to represent their organizations and the types of services they offer on a large board presented to the group at large. Then each provider was asked to identify a prospective partner in the attendance and have a structured conversation to begin exploring a partnership.

This Parks & Recreation Providers Network and Inventory Summary shares important information that was used to structure the workshop, as well as sharing the results from the gathering’s Parks & Recreation Providers Inventory survey.

# Information on Partnerships

## What's a Partnership?

The term “partnership” has become a bit of a buzzword over the past few decades and encompasses a variety of relationships such as strategic alliances, cooperative ventures, and collaborations. Whatever the term used, a partnership revolves around achieving mutually beneficial outcomes for all parties.

It seems as though a partnership would be irresistible. However, the reality is that some organizations view joining hands with a “partner” as a potential threat to their territory (or silo), image, or bottom line. Yet, in today's competitive landscape and ever-changing markets, a thoughtfully constructed and managed partnership can be a powerful asset.

Partnerships represent advantageous collaborations that position participating organization(s) to efficiently utilize resources leading to cost effective and efficient service delivery. They facilitate the bridging of markets, reduce duplication of services and fragmentation of resources, and foster cooperative capital development and/or improvements.

## Partnership Considerations

1. The Reciprocal benefit...seek organizations that have something your organization desires, and vice versa. The expectation of reciprocal benefit is a must when preventing one organization from simply becoming a granting body to another. Identifying the value of the contributions brought forth from all participating organizations helps ensure that there is equal value and benefit to each all. For any governmental organization, receiving fair and just value on behalf of taxpayers in return for any resource investment and commitment must be paramount.
2. Don't settle...any alliance should be beneficial to your organization and, by extension, to your community and taxpayers. This can be in terms of a positive impact on the bottom line, an enhanced image, or some other benefit. If no such advantages exist, reconsider the partnership.
3. Think long-term...partnerships are strategic relationships designed to benefit all involved for a minimum of three to five years. Evaluate potential partners based upon their potential long-term contributions. Partnerships should be strategic with sustained mutual benefits.
4. Relationships are key...recognize partnerships are essentially business relationships, and the individuals involved can make or break the collaboration.
5. Shy away from those with a questionable reputation...it is important to research any prospective partners. Are they credible and honest in their dealings with others? Assess their reputation, service quality, and standards. If their values are not in sync with your organization, reconsider the partnership.

# Information on Partnerships

6. Are your eyes on the same ball... potential partners share the same or similar fundamental purpose (mission). Aligning mission and purpose is crucial for the success of the partnership.

## A Continuum of Service – Getting Started

Given the competitive landscape in the park and recreation and leisure services market, strategically crafted partnerships serve as powerful tools to optimize resources, foster collaborative competition, and achieve cost-effective service delivery.

To set the stage for the future of partnerships in your community and ensure a seamless Continuum of Service within the leisure services market in your community or region, consider initiating what we refer to as a Partner Network.

What is a Partner Network?

A Partner Network is a platform that brings together service providers together with the goal of reducing service duplication, promoting effective partnerships, and helping organizations define their service lanes. The first step involves creating a comprehensive inventory of existing and potential partners. This should include the organization's name, location, primary contact with email, sector classification, and mission/purpose of the organization.

Once the inventory is ready, consider hosting a Providers Network gathering. The primary objective is to introduce the concept of a collaborative network of park and recreation/leisure service providers. This forum encourages engagement and discussion with a focus on “how we can work together for the greater good.” Creating a greater understanding of the spectrum of providers and Continuum of Service in your community and region, and intentionally identifying current services and providers, you establish a robust platform for future collaboration. Key focus areas for the initial gathering:

- Service Provider Types: the types and number of service providers within each sector (public, non-profit/NGO, private, social enterprise).
- Competitive Landscape Analysis: Analyze the competitive landscape by identifying organizations that compete for similar markets to those of your organization.
- Collaborative Opportunities: Identify organizations interested in pursuing collaborative efforts through partnerships, grounded in reciprocity for the efficient and effective use of resources.

# Information on Partnerships

## Creating a Partnership Agreement

As you get closer to finalizing a deal with a potential partner, the following list outlines key tasks to navigate discussions, deliberations, and the negotiation of a partnership agreement.

- ❑ Schedule one or more meetings with the potential partner to establish the foundation for an agreement.
- ❑ Discuss the future vision, or “big picture” to align both parties’ interests with their respective goals for the next year, 3-5 years, and beyond.
- ❑ Identify any potential challenges and obstacles that may arise during the partnership and strategize on how to address them.
- ❑ Create a draft agreement that includes the following parameters and ensure mutual agreement:
  - Scope and management details of the partnership
  - Defined goals and objectives
  - Explicit roles and responsibilities of all partners, including decision-making authority
  - Detailed obligations of all partners
  - Milestones with identified accomplishment dates
  - Term of the agreement, avoiding indefinite commitments and incorporating periodic review periods
  - Key Performance Indicators (KPIs) encompassing financial and strategic aspects, tangible and intangible.
  - Financial arrangements with specified contributions, distributions, and terms
  - Termination clause in the event of poor performance, unforeseen circumstances, etc.
- ❑ Establish an agenda for formal negotiation, ensuring every aspect is documented in writing. Under no circumstance should there be a “handshake agreement.”

# Information on Partnerships

## Creating Momentum

Once potential partners have been identified, whether through a Partner Network or other means, it's time to make contact. Initiate a meeting to discuss the possibility of collaboration.

The initial meeting is arguably the most important moment in any partnership. While a meeting does not bind either party to a commitment, it serves as a logical starting point for the conversation. This is the moment to establish the foundation for a productive future relationship and to uncover any potential obstacles or challenges. The primary goal of this initial conversation is to assess whether the partnership holds value for both your organization and theirs.

## Managing the Partnership Moving Forward

After the agreement is signed, the focus shifts to implementation, marking the start of the work. The key determinant of a partnership's success lies in access to the right team members – this distinction is the difference between a partnership that yields results from one that is simply documented on paper. Identifying the specific individuals, departments, or divisions responsible for implementing and managing the partnership streamlines the process. It establishes a direct link to those capable of evaluating its effectiveness, identifying areas for improvement, and ensures a connection to the individuals accountable for the partnership's expected work.

Consistent and open communication is the backbone of any successful partnership. Each party relies on the other for staying well informed. Achieving this involves providing regular status reports and/or scheduling a periodic touch point (e.g., quarterly) to facilitate connection and to address any concerns that may impact the health and well-being of the relationship.

When executed thoughtfully, partnerships are advantageous collaborations that empower participating organizations to optimize resources and deliver cost-effective services. In an era where resources are increasingly scarce across all sectors, the strategic value of partnerships is more crucial than ever. By fostering alliances, we not only streamline operations but also elevate our capacity to serve the community better.

# Provider Inventory Survey Results

The pages that follow are the results from the workshop's Providers Inventory survey. Attendees were asked to answer a series of questions aimed to gather more information about each provider and a self-assessment of their services. The questions from the survey are shown below.

1. Organization Name
2. Organization Address
3. Organization Contact Name
4. Organization Contact Title
5. Organization Contact Email
6. Organization Contact Phone
7. To which sector does your organization belong?
8. Please list your organization's mission/purpose.
9. Please select the service(s) provided by your organization. (list of choices)
10. Who are your organization's target market(s)/primary customers?
11. Does competition for the target market(s) listed above exist from other organizations?
12. What organization(s) do you consider to be competitors?
13. To what degree does competition exist? (on a scale of 1 to 5 with 1 = low degree and 5 = high degree)
14. Please select your organization's funding sources. (list of choices)
15. Does competition exist for funding?
16. To what degree does competition exist for the same funding source? (on a scale of 1 to 5 with 1 = low degree and 5 = high degree)
17. Recognizing that a partnership requires a reciprocal benefit for all organizations involved, do you believe opportunities exist for organizations to partner in order to reduce duplication of service and most responsibly use finite resources?
18. Please list your organization's current partnership(s).
19. What organization(s) comes to mind as potential partners?
20. What would be the reciprocal benefit(s) to your organization and to these potential partner organization(s)?

# Provider Inventory Survey Results

The following table overviews each service provider and the types of services they offer.

| Organization Name<br>Service Providers Overview |                                                     |                         |       |                       |                                             |                                   |                           |                                 |                               |                             |                          |                    |                   |                         |                   |                              |                     |        |                     |                            |                              |                        |                |                                 |                                 |                      |                                     |                                            |                              |                                                  |                     |                     |                   |                   |   |
|-------------------------------------------------|-----------------------------------------------------|-------------------------|-------|-----------------------|---------------------------------------------|-----------------------------------|---------------------------|---------------------------------|-------------------------------|-----------------------------|--------------------------|--------------------|-------------------|-------------------------|-------------------|------------------------------|---------------------|--------|---------------------|----------------------------|------------------------------|------------------------|----------------|---------------------------------|---------------------------------|----------------------|-------------------------------------|--------------------------------------------|------------------------------|--------------------------------------------------|---------------------|---------------------|-------------------|-------------------|---|
| Service Type                                    | Bloomington Parks & Recreation                      | Area 10 Agency on Aging | BULBA | Bloomington Bike Polo | Bloomington Blades Youth Hockey Association | Bloomington Creative Glass Center | Bloomington Football Club | Bloomington Junior Roller Derby | Bloomington NFL Flag Football | Bloomington Pickleball Club | Bloomington Roller Derby | Bloomington Soccer | B-Town Sports 365 | Buskirk-Chumley Theater | CanopyBloomington | Constellation Stage & Screen | Cutters Soccer Club | Gather | Get Out Bloomington | Girls Inc of Monroe County | IU Arts & Humanities Council | IU Recreational Sports | John Robertson | Lake Lemon Conservancy District | Lake Monroe Sailing Association | Little Spring Studio | Lotus Education and Arts Foundation | Monroe County Community School Corporation | Monroe County Public Library | Monroe County Senior League Baseball Association | Sycamore Land Trust | The Chocolate Moose | Visit Bloomington | Western Skateland |   |
|                                                 | Adult Sports                                        | x                       | x     |                       | x                                           |                                   | x                         |                                 |                               | x                           | x                        | x                  | x                 |                         |                   |                              |                     |        |                     |                            |                              | x                      | x              |                                 | x                               |                      |                                     |                                            | x                            |                                                  |                     |                     |                   | x                 |   |
|                                                 | Afterschool                                         | x                       |       |                       |                                             |                                   |                           |                                 |                               |                             |                          |                    |                   |                         |                   |                              |                     |        |                     |                            |                              |                        | x              |                                 |                                 |                      |                                     | x                                          |                              |                                                  |                     |                     |                   |                   |   |
|                                                 | Aquatics                                            | x                       |       |                       |                                             |                                   |                           |                                 |                               |                             |                          |                    |                   |                         |                   |                              |                     |        |                     |                            |                              | x                      |                | x                               | x                               |                      |                                     |                                            |                              |                                                  |                     |                     |                   |                   |   |
|                                                 | Childcare                                           | x                       |       |                       |                                             |                                   |                           |                                 |                               |                             |                          |                    |                   |                         |                   |                              |                     |        |                     |                            |                              |                        |                |                                 |                                 |                      |                                     | x                                          |                              |                                                  |                     |                     |                   |                   |   |
|                                                 | Environmental Education                             | x                       |       |                       |                                             |                                   |                           |                                 |                               |                             |                          |                    |                   |                         |                   | x                            |                     |        |                     |                            |                              |                        | x              | x                               |                                 |                      |                                     | x                                          |                              |                                                  | x                   |                     |                   |                   |   |
|                                                 | Facility Rentals                                    | x                       |       |                       |                                             |                                   |                           |                                 |                               |                             |                          |                    |                   |                         | x                 |                              | x                   |        |                     |                            |                              |                        | x              | x                               | x                               |                      |                                     | x                                          |                              |                                                  |                     |                     | x                 | x                 |   |
|                                                 | Fitness                                             | x                       | x     |                       |                                             |                                   |                           |                                 |                               |                             | x                        | x                  |                   |                         |                   |                              |                     |        |                     |                            |                              |                        | x              |                                 |                                 |                      |                                     |                                            |                              |                                                  |                     |                     |                   |                   | x |
|                                                 | General Interest Activities - Adults                | x                       |       |                       |                                             |                                   | x                         |                                 |                               |                             | x                        | x                  |                   |                         |                   | x                            | x                   |        |                     | x                          |                              | x                      | x              |                                 | x                               |                      | x                                   |                                            |                              | x                                                |                     |                     |                   |                   | x |
|                                                 | General Interest Activities - Older Adults/ Seniors | x                       | x     |                       |                                             |                                   | x                         |                                 |                               |                             | x                        |                    |                   |                         |                   |                              | x                   |        |                     | x                          |                              | x                      | x              |                                 |                                 |                      | x                                   |                                            |                              | x                                                |                     |                     |                   |                   | x |
|                                                 | General Interest Activities - Youth                 | x                       |       |                       |                                             |                                   |                           | x                               |                               |                             | x                        |                    |                   |                         |                   |                              | x                   |        |                     | x                          |                              | x                      |                |                                 | x                               |                      |                                     |                                            | x                            |                                                  |                     |                     |                   |                   | x |
|                                                 | Outdoor Recreation                                  | x                       | x     | x                     | x                                           |                                   |                           |                                 |                               |                             | x                        |                    | x                 | x                       |                   |                              |                     |        |                     |                            |                              |                        | x              | x                               | x                               | x                    |                                     |                                            |                              |                                                  |                     | x                   |                   | x                 |   |
|                                                 | Performing Arts                                     | x                       |       |                       |                                             |                                   |                           |                                 |                               |                             |                          |                    |                   |                         | x                 |                              | x                   |        |                     |                            |                              | x                      |                |                                 |                                 |                      |                                     | x                                          | x                            |                                                  |                     |                     |                   | x                 | x |
|                                                 | Special Events                                      | x                       | x     |                       | x                                           |                                   | x                         |                                 |                               |                             | x                        |                    |                   |                         | x                 |                              | x                   |        |                     |                            | x                            | x                      | x              | x                               | x                               |                      |                                     | x                                          | x                            |                                                  |                     | x                   | x                 |                   | x |
|                                                 | Visual Arts                                         |                         | x     |                       |                                             |                                   | x                         |                                 |                               |                             |                          |                    |                   |                         |                   |                              | x                   |        | x                   |                            |                              | x                      |                |                                 |                                 |                      | x                                   | x                                          | x                            |                                                  |                     |                     |                   |                   | x |
| Youth Camps                                     | x                                                   |                         |       |                       |                                             |                                   | x                         |                                 |                               |                             |                          | x                  | x                 |                         |                   | x                            | x                   |        |                     | x                          |                              |                        | x              |                                 | x                               |                      |                                     | x                                          |                              |                                                  |                     |                     |                   |                   |   |
| Youth Sports                                    | x                                                   |                         |       | x                     | x                                           |                                   | x                         | x                               | x                             |                             |                          | x                  |                   |                         |                   |                              | x                   |        |                     | x                          |                              |                        | x              |                                 |                                 |                      |                                     | x                                          |                              | x                                                |                     |                     | x                 | x                 |   |

# Provider Inventory Survey Results

| Organization Name:                               | Organization address:                       | Organization Contact Name:                     | Organization Contact Title:                                                                    |
|--------------------------------------------------|---------------------------------------------|------------------------------------------------|------------------------------------------------------------------------------------------------|
| Area 10 Agency on Aging                          | 631 W Edgewood Dr;<br>Ellettsville          | Amy Guerrettaz                                 | Endwright Center Manager<br>& Dementia Outreach<br>Specialist                                  |
| BJLBA                                            | PO Box 7404 Bloomington<br>47407            | Dave Huss                                      | Commissioner                                                                                   |
| Bloomington Bike Polo                            | 619 W Howe Street,<br>Bloomington, IN 47403 | John Arbuckle                                  | Club Representative                                                                            |
| Bloomington Blades Youth Hockey Association      | PO Box 2381                                 | Sarah Powers                                   | President                                                                                      |
| Bloomington Creative Glass Center                | 229 W Grimes Ln                             | Abby Giltitz                                   | Executive director                                                                             |
| Bloomington Football Club                        | 905 S Hawthorne Dr                          | Jeremy Sweet                                   | Director                                                                                       |
| Bloomington Junior Roller Derby                  | 930 W 17th St, Bloomington,<br>Indiana      | Michael Esposito                               | Board of Directors                                                                             |
| Bloomington NFL Flag Football                    | 1261 W Olivia Ct                            | Candi Hicks                                    | Owner                                                                                          |
| Bloomington Pickleball Club                      | 3510 S. McDougal St.                        | Matthew Slatkin                                | Board Member                                                                                   |
| Bloomington Roller Derby                         | 930 W 17th St                               | Katherine Zaiger (Kill Dear)                   | Coach                                                                                          |
| Bloomington Soccer                               | Twin Lakes Recreation<br>Center             | Amy Melick                                     | Administrator                                                                                  |
| B-Town Sports 365                                | 3210 s Bradshire ct                         | Brett Lato                                     | Owner                                                                                          |
| Buskirk-Chumley Theater                          | 114 E Kirkwood ave                          | Ahmed al-Awadi, Jordan<br>Ferguson             | Events Coordinator, Director<br>of Operations                                                  |
| CanopyBloomington                                | PO Box 5591, Bloomington,<br>IN 47407       | Ava Hartman                                    | Executive Director                                                                             |
| Constellation Stage & Screen                     | 122 S Walnut St                             | Gabe Gloden                                    | Managing Director                                                                              |
| Cutters Soccer Club                              | P.O. Box 3520,<br>Bloomington, IN, 47402    | Louis Malone                                   | Executive Director                                                                             |
| Gather                                           | 116 n walnut st                             | Talia Halliday                                 | Owner                                                                                          |
| Get Out Bloomington                              | 101 w. Kirkwood suite 113                   | Adam Stichter                                  | Lead Puzzle Designer                                                                           |
| Girls Inc of Monroe County                       | 1108 W 8th St                               | Alec Blake                                     | Program Director                                                                               |
| IU Arts & Humanities Council                     | 750 E. Kirkwood Ave.                        | Natalia Almanza                                | Program Coordinator                                                                            |
| IU Recreational Sports                           | 1600 E Law Lane                             | Hannah Armstrong, Josh<br>Downing, Chris Arvin | Associate Director -<br>Operations, Associate<br>Director - Programming,<br>Executive Director |
| John Robertson                                   | 501 N Morton St                             | John Robertson                                 | Assistant Director                                                                             |
| Lake Lemon Conservancy District                  | 7599 N tunnel rd., Unionville,<br>IN 47468  | Adam Casey                                     | District Manager                                                                               |
| Lake Monroe Sailing Association                  | 7600 S Shields Rd,<br>Bloomington IN 47401  | Bill Polansky                                  | Commodore                                                                                      |
| Little Spring Studio                             | 727 W Kirkwood Ave                          | Emily Wilson Gillespie                         | Owner/Founder                                                                                  |
| Lotus Education and Arts Foundation              | 105 S Rogers Bloomington,<br>IN 47404       | Katarina Koch                                  | Executive Director                                                                             |
| Monroe County Community School Corporation       | 315 e north drive                           | Alexis Harmon                                  | Assistant superintendent of<br>Curriculum and Instruction                                      |
| Monroe County Public Library                     | 303 Kirkwood ave                            | Dana Duffy                                     | Program Coordinator                                                                            |
| Monroe County Senior League Baseball Association | Winslow Park                                | Richard Field                                  | Vice President                                                                                 |
| Sycamore Land Trust                              | 4898 E Heritage Woods Rd<br>Bloomington IN  | Tom Swinford                                   | Director of Land<br>Preservation                                                               |
| The Chocolate Moose                              | PO Box 1685 Bloomington,<br>IN 47402        | Jordan Davis                                   | Director of Operations                                                                         |
| Visit Bloomington                                | 2855 N Walnut St                            | Mike McAfee                                    | ED                                                                                             |
| Western Skateland                                | 930 w 17th st                               | Sarah Boshears                                 | Owner                                                                                          |

# Provider Inventory Survey Results

| Organization Name:                               | Organization Contact Email:                              | Organization Contact Phone:                    | To which sector does your organization belong? |
|--------------------------------------------------|----------------------------------------------------------|------------------------------------------------|------------------------------------------------|
| Area 10 Agency on Aging                          | Aguerrettaz@area10agency.com                             | (812) 935-2582                                 | NPO/NGO                                        |
| BJLBA                                            | Blmhuss6@gmail.com                                       | (812) 325-6162                                 | NPO/NGO                                        |
| Bloomington Bike Polo                            | john.s.arbuckle@gmail.com                                | (317) 600-7951                                 | Public                                         |
| Bloomington Blades Youth Hockey Association      | President@bloomingtonblades.com                          | (812) 798-2719                                 | NPO/NGO                                        |
| Bloomington Creative Glass Center                | Director@bcgclglass.org                                  | (812) 369-4777                                 | NPO/NGO                                        |
| Bloomington Football Club                        | bloomingtonfootballclub@gmail.com                        | (812) 345-0278                                 | Private                                        |
| Bloomington Junior Roller Derby                  | BloomingtonJRD@outlook.com                               | (812) 327-4474                                 | Private                                        |
| Bloomington NFL Flag Football                    | Candi.hicks14@gmail.com                                  | (859) 227-6447                                 | Private                                        |
| Bloomington Pickleball Club                      | mattslatkin@yahoo.com                                    | (812) 361-1151                                 | NPO/NGO                                        |
| Bloomington Roller Derby                         | zaigerk@gmail.com                                        | (317) 918-8601                                 | NPO/NGO                                        |
| Bloomington Soccer                               | SoccerBloomington@gmail.com                              | (708) 476-6001                                 | Private                                        |
| B-Town Sports 365                                | BTSports365@gmail.com                                    | (225) 205-4716                                 | Private                                        |
| Buskirk-Chumley Theater                          | alawadi@buskirkchumley.org,<br>events@buskirkchumley.org | (812) 573-7528, (812) 323-3020                 | NPO/NGO                                        |
| CanopyBloomington                                | forester@canopybloomington.org                           | (317) 316-2730                                 | NPO/NGO                                        |
| Constellation Stage & Screen                     | gabe@seeconstellation.org                                | (812) 336-7110                                 | NPO/NGO                                        |
| Cutters Soccer Club                              | director@cutterssoccer.org                               | (812) 606-8125                                 | NPO/NGO                                        |
| Gather                                           | Gathershoppe@gmail.com                                   | (812) 345-9607                                 | Private                                        |
| Get Out Bloomington                              | Ajstichter@gmail.com                                     | (812) 214-1497                                 | Private                                        |
| Girls Inc of Monroe County                       | ablake@girlsinc-monroe.org                               | (812) 336-7313                                 | NPO/NGO                                        |
| IU Arts & Humanities Council                     | Nalmanza@iu.edu                                          | (312) 316-6293                                 | NPO/NGO                                        |
| IU Recreational Sports                           | Hastrong@iu.edu, jodownin@iu.edu,<br>csarvin@iu.edu      | (812) 327-4019, (317) 213-3736, (812) 856-1215 | NPO/NGO                                        |
| John Robertson                                   | jproberson@co.monroe.in.us                               | (812) 349-2804                                 | Public                                         |
| Lake Lemon Conservancy District                  | Office@lakelemon.org                                     | (812) 334-0233                                 | Public                                         |
| Lake Monroe Sailing Association                  | billpolansky@hotmail.com                                 | (812) 361-8267                                 | Private                                        |
| Little Spring Studio                             | hello@littlespringstudio.com                             | (765) 721-0832                                 | Private                                        |
| Lotus Education and Arts Foundation              | Executivedirector@lotusfest.org                          | (812) 336-6599                                 | NPO/NGO                                        |
| Monroe County Community School Corporation       | aharmon@mccsc.edu                                        | (812) 330-7700                                 | Public                                         |
| Monroe County Public Library                     | Dduffy@mcpl.info                                         | (812) 349-3260                                 | Public                                         |
| Monroe County Senior League Baseball Association | Richie@fieldrichard.com                                  | (812) 322-5280                                 | NPO/NGO                                        |
| Sycamore Land Trust                              | tom@sycamorelandtrust.org                                | (812) 336-5382                                 | NPO/NGO                                        |
| The Chocolate Moose                              | Jdavis@moosebtown.com                                    | (317) 439-3903                                 | Private                                        |
| Visit Bloomington                                | Mike@visitbloomington.com                                | (812) 325-5035                                 | NPO/NGO                                        |
| Western Skateland                                | Westernskateland@gmail.com                               | (812) 327-4474                                 | Private                                        |

# Provider Inventory Survey Results

| Organization Name:                               | Please list your organization's mission/purpose (if no mission, why is it the organization exists?).                                                                                                                                                                                                                                                   |
|--------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Area 10 Agency on Aging                          | Area 10 leads in providing resource solutions for older community adults and other abled community members in Monroe and Owen counties.                                                                                                                                                                                                                |
| BJLBA                                            | Provide opportunity for youths to play baseball.                                                                                                                                                                                                                                                                                                       |
| Bloomington Bike Polo                            | To promote growing the sport of bike polo for all in our community.                                                                                                                                                                                                                                                                                    |
| Bloomington Blades Youth Hockey Association      | We're a volunteer-run non-profit that's all about bringing smiles to kids' faces through our travel ice-hockey program. The BBYHA ice hockey program serves the city of Bloomington and the surrounding counties of Monroe, Morgan, Lawrence, Owen, and Greene.                                                                                        |
| Bloomington Creative Glass Center                | The Bloomington Creative Glass Center is a nonprofit organization committed to bringing affordable, high quality education about glass to people in southern Indiana. It is open to any and all who have an interest in glass art, regardless of age or experience.                                                                                    |
| Bloomington Football Club                        | Providing a safe and educational environment to play and learn the game of soccer (football) for recreational and competitive players.                                                                                                                                                                                                                 |
| Bloomington Junior Roller Derby                  | The Bloomington Junior Roller Derby organization strives to provide a free, all inclusive, fun-filled environment focused on teaching the fundamentals of leadership, character, along with skating, and putting those skills to good use while learning the sport of roller derby and engaging in friendly athletic competition.                      |
| Bloomington NFL Flag Football                    | To teach kids football, without the contact, and help grown the love of the sport while they are young.                                                                                                                                                                                                                                                |
| Bloomington Pickleball Club                      | To promote development and enjoyment of pickleball in the greater Bloomington, Indiana community.                                                                                                                                                                                                                                                      |
| Bloomington Roller Derby                         | The goal of Bloomington Roller Derby (BRD) is to bring roller derby to Bloomington and the surrounding area; to provide an opportunity for skaters of all skills and all genders to learn about roller derby and develop their skills in the sport, and to build strong relationships with other roller derby organizations supporting the same goals. |
| Bloomington Soccer                               | Provide soccer opportunities to both youth and adult players.                                                                                                                                                                                                                                                                                          |
| B-Town Sports 365                                | Bring the adult community in Bloomington together through social sports and social events. We offer multiple fun and accessible sports at varying levels for everyone to enjoy! Community is first, competition is second.                                                                                                                             |
| Buskirk-Chumley Theater                          | Our MISSION in leading Bloomington's most historic community performance venue is to harness the power of human connection, create engaging experiences, and foster a deep appreciation for the arts within the community.                                                                                                                             |
| CanopyBloomington                                | To engage with the Bloomington community in planting and caring for our urban forest to build an equitable and resilient community for us all                                                                                                                                                                                                          |
| Constellation Stage & Screen                     | Constellation Stage & Screen serves the Bloomington community and beyond through the production of professional theater and film, educational programs, and venue management, and impacts the national performing arts industry through new work development.                                                                                          |
| Cutters Soccer Club                              | Providing soccer instruction as a means for Positive Youth Development through young people in the community. Positive Youth Development through sport.                                                                                                                                                                                                |
| Gather                                           | To support local and regional artists                                                                                                                                                                                                                                                                                                                  |
| Get Out Bloomington                              | Provide a fantastic puzzle and immersive experience to our customers.                                                                                                                                                                                                                                                                                  |
| Girls Inc of Monroe County                       | Our mission is to inspire all girls to be strong, smart, and bold.                                                                                                                                                                                                                                                                                     |
| IU Arts & Humanities Council                     | Making the arts and humanities accessible and inevitable for Indiana University community members.                                                                                                                                                                                                                                                     |
| IU Recreational Sports                           | To provide recreation and wellness programs and services for the IU community and members of the public                                                                                                                                                                                                                                                |
| John Robertson                                   | Provide parks, recreation and educational programs, to promote appreciation of environmental and cultural resources, and to preserve green space                                                                                                                                                                                                       |
| Lake Lemon Conservancy District                  | Maintain and enhance water quality and recreation potential of lake lemon and riddle point park.                                                                                                                                                                                                                                                       |
| Lake Monroe Sailing Association                  | To provide a marina for sailing on Lake Monroe, and a summer day camp sailing program for school children.                                                                                                                                                                                                                                             |
| Little Spring Studio                             | We provide visual art classes for children and adults so they can learn new skills, build confidence, and connect with others.                                                                                                                                                                                                                         |
| Lotus Education and Arts Foundation              | To create opportunities to experience celebrate and explore the world's diversity through music and the arts.                                                                                                                                                                                                                                          |
| Monroe County Community School Corporation       | Empowering students to maximize their educational success to become productive, responsible global citizens.                                                                                                                                                                                                                                           |
| Monroe County Public Library                     | To promote literacy and engagement in the community.                                                                                                                                                                                                                                                                                                   |
| Monroe County Senior League Baseball Association | Rec baseball for players 13 to 18 years old.                                                                                                                                                                                                                                                                                                           |
| Sycamore Land Trust                              | Conservation of Natural Areas, Education, and Nature Recreation                                                                                                                                                                                                                                                                                        |
| The Chocolate Moose                              | Ice cream company. Also organize community food events like Food Truck Friday and Taste of Bloomington                                                                                                                                                                                                                                                 |
| Visit Bloomington                                | Promote tourism in Monroe County                                                                                                                                                                                                                                                                                                                       |
| Western Skateland                                | Roller skating                                                                                                                                                                                                                                                                                                                                         |

# Provider Inventory Survey Results

| Organization Name:                               | Who are your organization's target market(s)/primary customer(s)?                                                                                                             | Does competition for the target market(s) listed above exist from other organizations? |
|--------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------|
| Area 10 Agency on Aging                          | 50+ and other abled population                                                                                                                                                | Yes                                                                                    |
| BJLBA                                            | 5-12 year olds                                                                                                                                                                | Yes                                                                                    |
| Bloomington Bike Polo                            | We aim to be as inclusive to as wide an audience as possible. We have folks from all types of backgrounds participating in our club and sport.                                | No                                                                                     |
| Bloomington Blades Youth Hockey Association      | Youth ages 5-14 who want to play hockey                                                                                                                                       | No                                                                                     |
| Bloomington Creative Glass Center                | Adults and youth with an interest in the arts                                                                                                                                 | Yes                                                                                    |
| Bloomington Football Club                        | All community members who are interested in playing football                                                                                                                  | Yes                                                                                    |
| Bloomington Junior Roller Derby                  | Youth 7-17                                                                                                                                                                    | No                                                                                     |
| Bloomington NFL Flag Football                    | Youth grades 1-7                                                                                                                                                              | Yes                                                                                    |
| Bloomington Pickleball Club                      | Community members from 9 to 99 who range from pickleball-curious to pickleball-passionate. We serve both individuals and organizations interested in this fast growing sport. | No                                                                                     |
| Bloomington Roller Derby                         | Adults 18+, any/all spectators                                                                                                                                                | Yes                                                                                    |
| Bloomington Soccer                               | Adult and youth soccer players                                                                                                                                                | Yes                                                                                    |
| B-Town Sports 365                                | Adults 20+                                                                                                                                                                    | Yes                                                                                    |
| Buskirk-Chumley Theater                          | People interested in arts, film, community events, etc. Bloomington residents and folks living in adjacent towns.                                                             | Yes                                                                                    |
| CanopyBloomington                                | High school students for our Tree Tender program. All ages for tree plantings and educational events                                                                          | Yes                                                                                    |
| Constellation Stage & Screen                     | Adults ages 25 - 85 and youth ages 5 to 18 in South Central Indiana                                                                                                           | Yes                                                                                    |
| Cutters Soccer Club                              | Children aged 4-19                                                                                                                                                            | Yes                                                                                    |
| Gather                                           | Over 35 educated progressive women                                                                                                                                            | Yes                                                                                    |
| Get Out Bloomington                              | Young adult professionals, company groups, and family groups.                                                                                                                 | Yes                                                                                    |
| Girls Inc of Monroe County                       | Girls aged 5-18 years                                                                                                                                                         | Yes                                                                                    |
| IU Arts & Humanities Council                     | IU students, staff and faculty, Bloomington community members                                                                                                                 | Yes                                                                                    |
| IU Recreational Sports                           | IU students, IU employees, and to a lesser extent, members of the community                                                                                                   | Yes                                                                                    |
| John Robertson                                   | Monroe County community                                                                                                                                                       | Yes                                                                                    |
| Lake Lemon Conservancy District                  | Outdoor enthusiasts, fishermen, beach goers, nature lovers, boaters                                                                                                           | Yes                                                                                    |
| Lake Monroe Sailing Association                  | People who want to keep a sailboat on Lake Monroe; youth who attend the summer program.                                                                                       | Yes                                                                                    |
| Little Spring Studio                             | Families with children ages 4-14, adults ages 25-70                                                                                                                           | Yes                                                                                    |
| Lotus Education and Arts Foundation              | All ages for school based and free and ticketed activities with primary ticket purchasers over 65. Target is ages 25-55                                                       | Yes                                                                                    |
| Monroe County Community School Corporation       | Families with school age children                                                                                                                                             | Yes                                                                                    |
| Monroe County Public Library                     | All people of Monroe County                                                                                                                                                   | Yes                                                                                    |
| Monroe County Senior League Baseball Association | Parents of baseball players, and the players themselves, aged 13 to 18.                                                                                                       | Yes                                                                                    |
| Sycamore Land Trust                              | Regional community based upon Bloomington.                                                                                                                                    | Yes                                                                                    |
| The Chocolate Moose                              | Locals and students.                                                                                                                                                          | Yes                                                                                    |
| Visit Bloomington                                | Visitors                                                                                                                                                                      | Yes                                                                                    |
| Western Skateland                                | Families with children and also adults who want a healthy sober activity, also sports                                                                                         | Yes                                                                                    |

# Provider Inventory Survey Results

| Organization Name:                               | To what degree does competition exist? | Please select from the list below your organization's funding sources. | Does competition exist for funding? | To what degree does competition exist for the same funding sources? |
|--------------------------------------------------|----------------------------------------|------------------------------------------------------------------------|-------------------------------------|---------------------------------------------------------------------|
| Area 10 Agency on Aging                          | 4                                      | Grants; Donations; Fees & Charges                                      | Yes                                 | 4                                                                   |
| BJLBA                                            | 4                                      | Sponsorships; Fees & Charges                                           | No                                  | 3                                                                   |
| Bloomington Bike Polo                            | 1                                      | Fees & Charges; Donations                                              | Yes                                 | 3                                                                   |
| Bloomington Blades Youth Hockey Association      | 3                                      | Fees & Charges; Donations                                              | Yes                                 | 3                                                                   |
| Bloomington Creative Glass Center                | 3                                      | Grants; Donations; Sponsorships; Fees & Charges                        | Yes                                 | 4                                                                   |
| Bloomington Football Club                        | 3                                      | Fees & Charges; Advertising partnerships                               | Yes                                 | 3                                                                   |
| Bloomington Junior Roller Derby                  | 1                                      | Donations; Western Skateland facility and equipment support            | No                                  | 1                                                                   |
| Bloomington NFL Flag Football                    | 1                                      | Fees & Charges                                                         | No                                  | 1                                                                   |
| Bloomington Pickleball Club                      | 1                                      | Donations; Fees & Charges                                              | No                                  | 1                                                                   |
| Bloomington Roller Derby                         | 1                                      | Fees & Charges                                                         | No                                  | 1                                                                   |
| Bloomington Soccer                               | 2                                      | Fees & Charges                                                         | No                                  | 1                                                                   |
| B-Town Sports 365                                | 4                                      | Fees & Charges; Sponsorships; Donations; Grants                        | Yes                                 | 3                                                                   |
| Buskirk-Chumley Theater                          | 3                                      |                                                                        |                                     |                                                                     |
| CanopyBloomington                                | 3                                      | Grants; Donations                                                      | Yes                                 | 3                                                                   |
| Constellation Stage & Screen                     | 2                                      | Grants; Donations; Sponsorships; Fees & Charges                        | Yes                                 | 4                                                                   |
| Cutters Soccer Club                              | 4                                      | Grants; Donations; Sponsorships; Fees & Charges                        | Yes                                 | 4                                                                   |
| Gather                                           | 5                                      | Fees & Charges                                                         | Yes                                 | 5                                                                   |
| Get Out Bloomington                              | 4                                      | Fees & Charges                                                         | Yes                                 | 3                                                                   |
| Girls Inc of Monroe County                       | 4                                      | Grants; Donations; Sponsorships; Fees & Charges                        | Yes                                 | 5                                                                   |
| IU Arts & Humanities Council                     | 2                                      | Taxes; Grants; Donations; Sponsorships; Fees & Charges                 | Yes                                 | 5                                                                   |
| IU Recreational Sports                           | 3                                      | Fees & Charges; Sponsorships; Donations                                | Yes                                 | 3                                                                   |
| John Robertson                                   | 3                                      | Taxes; Grants; Donations; Sponsorships; Fees & Charges                 | Yes                                 | 1                                                                   |
| Lake Lemon Conservancy District                  | 2                                      | Taxes; Grants; Donations; Sponsorships; Fees & Charges                 | Yes                                 | 2                                                                   |
| Lake Monroe Sailing Association                  | 2                                      | Fees & Charges                                                         | No                                  | 1                                                                   |
| Little Spring Studio                             | 3                                      | Fees & Charges                                                         | Yes                                 | 4                                                                   |
| Lotus Education and Arts Foundation              | 2                                      | Grants; Donations; Sponsorships; Fees & Charges                        | Yes                                 | 4                                                                   |
| Monroe County Community School Corporation       | 3                                      | Taxes; Grants; Donations                                               | Yes                                 | 3                                                                   |
| Monroe County Public Library                     | 3                                      | Taxes; Grants; Donations                                               | Yes                                 | 5                                                                   |
| Monroe County Senior League Baseball Association | 4                                      | Donations; Fees & Charges; Sponsorships                                | Yes                                 | 4                                                                   |
| Sycamore Land Trust                              | 1                                      | Grants; Donations                                                      | Yes                                 | 3                                                                   |
| The Chocolate Moose                              | 3                                      | Fees & Charges                                                         | No                                  | 1                                                                   |
| Visit Bloomington                                | 5                                      | Taxes; Grants; Sponsorships; Fees & Charges                            | Yes                                 | 5                                                                   |
| Western Skateland                                | 3                                      | Fees & Charges                                                         | Yes                                 | 5                                                                   |

# Provider Inventory Survey Results

| Organization Name:                               | Do you believe opportunities exist for organizations to partner in order to reduce duplication of services. | Please list your organization's current partnership(s)?                                                                                                                                                                                                                                                                                         |
|--------------------------------------------------|-------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Area 10 Agency on Aging                          | Yes                                                                                                         | Salvation Army, Banneker, Edgewood High School, Dementia Friendly Bloomington, Evergreen Village, Meadowood, Stone Belt                                                                                                                                                                                                                         |
| BJLBA                                            | No                                                                                                          | City of Bloomington                                                                                                                                                                                                                                                                                                                             |
| Bloomington Bike Polo                            | Yes                                                                                                         | We do not have any current formalized partnerships. We hope to soon partner with other sports groups who would like to see a year-round outdoor multisport rink in our city.                                                                                                                                                                    |
| Bloomington Blades Youth Hockey Association      | Yes                                                                                                         | Bloomington Parks and Recreation                                                                                                                                                                                                                                                                                                                |
| Bloomington Creative Glass Center                | Yes                                                                                                         | Ivy tech, IU, Constellation Stage and screen                                                                                                                                                                                                                                                                                                    |
| Bloomington Football Club                        | No                                                                                                          | None                                                                                                                                                                                                                                                                                                                                            |
| Bloomington Junior Roller Derby                  | Yes                                                                                                         | Bloomington Blockheads Roller Derby                                                                                                                                                                                                                                                                                                             |
| Bloomington NFL Flag Football                    | Yes                                                                                                         | NFL (nothing locally)                                                                                                                                                                                                                                                                                                                           |
| Bloomington Pickleball Club                      | Yes                                                                                                         | Selkirk                                                                                                                                                                                                                                                                                                                                         |
| Bloomington Roller Derby                         | Yes                                                                                                         | Western Skateland for space rental for bouts and practice.                                                                                                                                                                                                                                                                                      |
| Bloomington Soccer                               | Yes                                                                                                         | Cutters Soccer Club, BFC                                                                                                                                                                                                                                                                                                                        |
| B-Town Sports 365                                | Yes                                                                                                         | There are a lot partnerships. Many annual events happen at the theater. There are a lot of sponsors as well. A lot to list                                                                                                                                                                                                                      |
| Buskirk-Chumley Theater                          |                                                                                                             | There are a lot partnerships. Many annual events happen at the theater. There are a lot of sponsors as well. A lot to list                                                                                                                                                                                                                      |
| CanopyBloomington                                | Yes                                                                                                         | City of Bloomington, Redbud Books, Indiana DNR, etc.                                                                                                                                                                                                                                                                                            |
| Constellation Stage & Screen                     | Yes                                                                                                         | City of Bloomington Economic & Sustainable Development, MCCSC - Fairview Elementary School, Other organizations that present live theatrical entertainment in our venues                                                                                                                                                                        |
| Cutters Soccer Club                              | Yes                                                                                                         | South Central Soccer Academy (through Alliance Eleven), Indy Eleven Academy, Monroe County Parks Department, Visit Bloomington                                                                                                                                                                                                                  |
| Gather                                           | Yes                                                                                                         | Pottery house studio. Over 300 artists                                                                                                                                                                                                                                                                                                          |
| Get Out Bloomington                              | Yes                                                                                                         | Partnership with parks for a joint outdoor event.                                                                                                                                                                                                                                                                                               |
| Girls Inc of Monroe County                       | Yes                                                                                                         | We partner with many other organizations on a local and national level, including WonderLab, Banneker Community Center, MCCSC, Girl Scouts, Bloomington Lacrosse Inc, Period, Aunt Flow, IU Athletics etc. (Not exhaustive)                                                                                                                     |
| IU Arts & Humanities Council                     | Yes                                                                                                         | We have over 70 local and campus partners for the Granfalloon Festival!                                                                                                                                                                                                                                                                         |
| IU Recreational Sports                           | Yes                                                                                                         | Bloomington youth sports leagues, IU departmental and unit partners, City of Bloomington (aquatics and ice arena), IU Athletics, IU Athletics, Campus partners, Youth organizations                                                                                                                                                             |
| John Robertson                                   | Yes                                                                                                         | Patterned programs and events                                                                                                                                                                                                                                                                                                                   |
| Lake Lemon Conservancy District                  | Yes                                                                                                         | Boys & Girls Club, Indiana University, rowing and sailing clubs                                                                                                                                                                                                                                                                                 |
| Lake Monroe Sailing Association                  | No                                                                                                          | The site is leased from Indiana DNR. Youth program is run through Bloomington Parks & Rec.                                                                                                                                                                                                                                                      |
| Little Spring Studio                             | Yes                                                                                                         | The Goat Conspiracy, Second Story Studio                                                                                                                                                                                                                                                                                                        |
| Lotus Education and Arts Foundation              | Yes                                                                                                         | BloomingtonRoots, Buskirk Chumley, BAC,                                                                                                                                                                                                                                                                                                         |
| Monroe County Community School Corporation       | Yes                                                                                                         | We have partnerships with many of the organizations here to serve the needs of our kids...facility use, summer and after school programming. We also would love opportunities for internships and career exploration for students.                                                                                                              |
| Monroe County Public Library                     | Yes                                                                                                         | We have many. Purdue extension, Bloomington Parks and Rec, Middle Way House, Mother Hubbard's Cupboard, IU, HealthNet etc.                                                                                                                                                                                                                      |
| Monroe County Senior League Baseball Association | Yes                                                                                                         | Some cooperation with BJLBA.                                                                                                                                                                                                                                                                                                                    |
| Sycamore Land Trust                              | Yes                                                                                                         | Too many to list. Environmental Foundations, Indiana DNR, IU,                                                                                                                                                                                                                                                                                   |
| The Chocolate Moose                              | Yes                                                                                                         | City of Bloomington, Parks & Rec Dept, Visit Bloomington, local food trucks, local bands/musicians, many others.                                                                                                                                                                                                                                |
| Visit Bloomington                                | Yes                                                                                                         | We have hundreds of marketing and event production partnerships                                                                                                                                                                                                                                                                                 |
| Western Skateland                                | Yes                                                                                                         | Honestly there are 80k people in Bloomington and a lot more of them could be roller skating. We partner with schools and charities and student groups. I don't see this as a situation where there are limited resources to compete for so much but people can make choices and find activities and spaces that speak to them and that's great. |

# Provider Inventory Survey Results

| Organization Name:                               | What organization(s) comes to mind as potential partners?                                                                                                    |
|--------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Area 10 Agency on Aging                          | Parks & Rec, IU Health                                                                                                                                       |
| BJLBA                                            | None                                                                                                                                                         |
| Bloomington Bike Polo                            | Bloomington Roller Derby, Bloomington Roller Hockey, Bloomington Indoor Soccer, Bloomington Lacrosse                                                         |
| Bloomington Blades Youth Hockey Association      | Unsure                                                                                                                                                       |
| Bloomington Creative Glass Center                | Iu                                                                                                                                                           |
| Bloomington Football Club                        | None                                                                                                                                                         |
| Bloomington Junior Roller Derby                  | parks and recreations                                                                                                                                        |
| Bloomington NFL Flag Football                    | Parks and rec                                                                                                                                                |
| Bloomington Pickleball Club                      | The Warehouse.                                                                                                                                               |
| Bloomington Roller Derby                         | Parks and Rec for facilities, Bike Polo or other adult sports to bolster game attendance and visibility                                                      |
| Bloomington Soccer                               | Blown 365 (Adult Sports)                                                                                                                                     |
| B-Town Sports 365                                | City of Bloomington, University groups, Dance companies, concert and comedy promoters, beer wine & liquor producers, many other non profits in the community |
| Buskirk-Chumley Theater                          | University groups, Dance companies, concert and comedy promoters, beer wine & liquor producers, many other non profits in the community                      |
| CanopyBloomington                                | MCCSC, Sycamore Land Trust, Girls Inc, Boys and Girls Club                                                                                                   |
| Constellation Stage & Screen                     | Indiana University Theatre & Dance, IU Jacob's School of Music, Monroe County Government, Public & Private Schools                                           |
| Cutters Soccer Club                              | City of Bloomington; IU Rec Sports; Bloomington Football Club                                                                                                |
| Gather                                           | Parks and rec. mcpl. Private art studios                                                                                                                     |
| Get Out Bloomington                              | Corporate organization, art-centered installation organizations, theater/performance orgs                                                                    |
| Girls Inc of Monroe County                       | Boys and Girls Club; Big Brothers, Big Sisters, etc.                                                                                                         |
| IU Arts & Humanities Council                     | City of Bloomington                                                                                                                                          |
| IU Recreational Sports                           | Youth and local sports organizations, Visit Bloomington, Cutters, City of Bloomington                                                                        |
| John Robertson                                   | Bloomington parks, YMCA, IU rec sports                                                                                                                       |
| Lake Lemon Conservancy District                  | Performance Arts and music providers                                                                                                                         |
| Lake Monroe Sailing Association                  | City of Bloomington                                                                                                                                          |
| Little Spring Studio                             | Parks and Rec, the FAR Center, Hilltop Gardens, Wonderlab, Meadowood                                                                                         |
| Lotus Education and Arts Foundation              | The Mill                                                                                                                                                     |
| Monroe County Community School Corporation       | Organizations who have education programming particularly around environment, place, arts                                                                    |
| Monroe County Public Library                     | Area 10, city of bloomington, any arts organization, book stores, buskirk.                                                                                   |
| Monroe County Senior League Baseball Association | Other local baseball leagues (Unionville, Smithville).                                                                                                       |
| Sycamore Land Trust                              | Bloomington Parks, Monroe County Parks.                                                                                                                      |
| The Chocolate Moose                              | Local kids sports leagues                                                                                                                                    |
| Visit Bloomington                                | Indiana University                                                                                                                                           |
| Western Skateland                                | I am interested in exploring this                                                                                                                            |

# Provider Inventory Survey Results

| Organization Name:                               | What would be the reciprocal benefit(s) to your organization and to these potential partner organization(s)?                                                                                                               |
|--------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Area 10 Agency on Aging                          | Improved health outcomes                                                                                                                                                                                                   |
| BJLBA                                            | if one exists opportunity for for indoor facility                                                                                                                                                                          |
| Bloomington Bike Polo                            | To advocate for and help fund the construction of a year-round outdoor multisport rink as a facility within the Bloomington Parks system.                                                                                  |
| Bloomington Blades Youth Hockey Association      | Increased commitment to hockey in the community and growth of the program allowing for better competition and development of players                                                                                       |
| Bloomington Creative Glass Center                | We would offer types of classes they do not have.                                                                                                                                                                          |
| Bloomington Football Club                        | None                                                                                                                                                                                                                       |
| Bloomington Junior Roller Derby                  | Expansion of options for youth sports                                                                                                                                                                                      |
| Bloomington NFL Flag Football                    | Utilization of space                                                                                                                                                                                                       |
| Bloomington Pickleball Club                      | Shared events and mutual financial support.                                                                                                                                                                                |
| Bloomington Roller Derby                         | See above                                                                                                                                                                                                                  |
| Bloomington Soccer                               | Increase opportunities to the community for soccer programs and help spread the word of available soccer options in our community.                                                                                         |
| B-Town Sports 365                                | Cooperation to create, repurpose, or renovate new recreational spaces. Partner to put on charitable events. Cultivating audiences                                                                                          |
| Buskirk-Chumley Theater                          | Cultivating audiences                                                                                                                                                                                                      |
| CanopyBloomington                                | Joint youth educational programming (more efficient), learning activities for groups and summer camps, etc.                                                                                                                |
| Constellation Stage & Screen                     | Increasing quality, quantity, accessibility and availability of services                                                                                                                                                   |
| Cutters Soccer Club                              | Our organization - reducing duplication of resources, additional facilities/ Benefit to others - rental fees, -                                                                                                            |
| Gather                                           | We each appeal to a different demo and could offer up a sharing of customer base each offering something a little different.                                                                                               |
| Get Out Bloomington                              | Coordinating to run events or performances                                                                                                                                                                                 |
| Girls Inc of Monroe County                       | Increasing the quality of services, conserving resources, and expanding the reach of service.                                                                                                                              |
| IU Arts & Humanities Council                     | Activation of public spaces.                                                                                                                                                                                               |
| IU Recreational Sports                           | We have field and court space in the summer months that are not utilized that we could rent more often to community organizations in need. Top notch facilities, additional revenue. Additional reach with target audience |
| John Robertson                                   | Assistance in coordination and enhanced user experience                                                                                                                                                                    |
| Lake Lemon Conservancy District                  | Providing a beautiful space to host your events and performances                                                                                                                                                           |
| Lake Monroe Sailing Association                  | Mutually beneficial                                                                                                                                                                                                        |
| Little Spring Studio                             | Exposure, new customers, additional feedback to improve programming                                                                                                                                                        |
| Lotus Education and Arts Foundation              | Quality of place, community attraction                                                                                                                                                                                     |
| Monroe County Community School Corporation       | Expanded experiences and learning for our students, provide them with work based learning experiences and student investment in our community as a whole                                                                   |
| Monroe County Public Library                     | To expose their services to our patrons. For patrons to see the library as a place for more than books.                                                                                                                    |
| Monroe County Senior League Baseball Association | Consolidation of effort.                                                                                                                                                                                                   |
| Sycamore Land Trust                              | Shared capability to acquire land, manage and restore land, recreation, reach education audiences.                                                                                                                         |
| The Chocolate Moose                              | They receive discounted or free ice cream, we gain exposure                                                                                                                                                                |
| Visit Bloomington                                | Economic development, student engagement                                                                                                                                                                                   |
| Western Skateland                                | I don't have a specific plan                                                                                                                                                                                               |